



Downtown Detroit Winter and Year-round Supplemental Lighting Implementation Strategy RFQ Questions and Answers

1. How is the \$350,000 budget allocated?
 - a. The \$350,000 is representative of the entire annual program; design, install (labor/materials) and maintenance (electrical/etc..)
2. Are there any mandatory concepts that should be included in proposals?
 - a. No. Consideration should be given though to alternative power designs as opposed to needing to only utilize City infrastructure.
3. Is a map available of where power is available?
 - a. No map is available. However, we envision that some of the final solutions will be worked on collaboratively with power providers.
4. Is this rental or purchase of your equipment?
 - a. Bidders can offer both or either as a potential option.
5. Is any network infrastructure included or should it be included?
 - a. Existing infrastructure works off of the City network which will need to be utilized. Tapping into any additional infrastructure from private utilities (i.e. fiber) will need to be cleared with providers and bid out, as with fabrication and installation.
6. Are there any work requirements?
 - a. The expectation is that all governmental authorities (City of Detroit, State of Michigan, Historic Commission etc..) local laws, ordinances, or permit processes are followed.
7. Is install is a separate agreement?
 - a. Restive bidders can bid as a whole team covering all necessary scope or separately on separate parts of scope, at a minimum the design package, to put together BID documents and assist with the bid and build out process.
8. Is there a split for Winter Season lighting vs. pedestrian enhancement dictated by the different revenue streams?
 - a. There is no defined split.
9. Should different elements be phased in over the years, what is the appropriate approach to the project implementation?
 - a. There are many ways to implement the project, we would look to the successful bidder to propose what they believe is the most effective plan, both cost and logistics wise.
10. Would the phasing be for the full five years?
 - a. Similar to question 9, we would look to the successful bidder to propose what they believe to be the most effective plan.

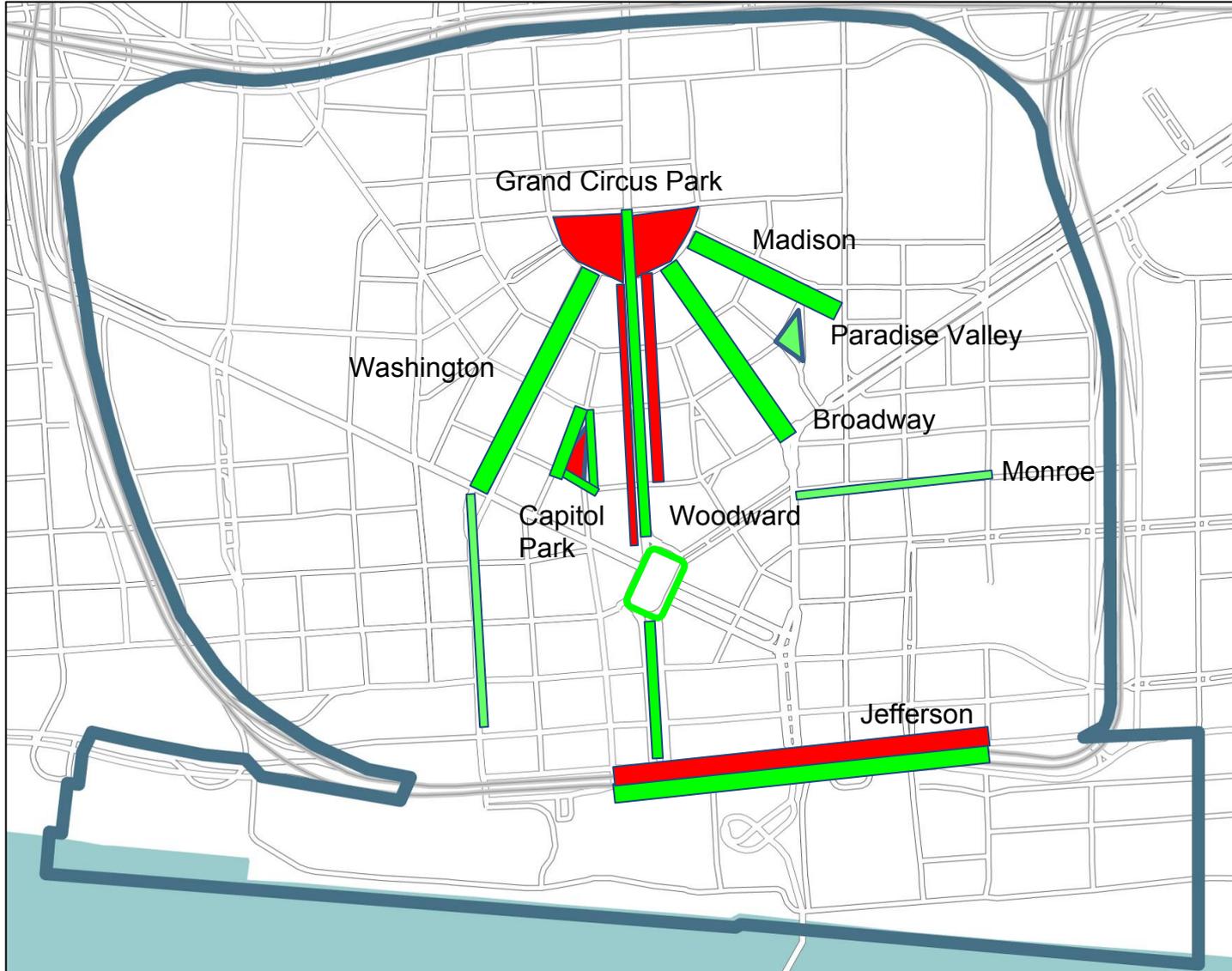


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11. Should cost for storage be included?
 - a. Yes.
12. What percentage should be baseline lighting vs. true enhancement (wow factor)?
 - a. A 50/50 split of baseline lighting vs. true enhancement. However, enhancement of lighting in identified "dark spots" is a high priority.
13. Do fixtures utilize just the Comerica standard light poles?
 - a. No there are multiple pole types that can be utilized: Comerica Park style, post top style, tear-drop, and others, assuming power is available or alternative power is proposed.
14. Is it possible to utilize stakeholders like private properties?
 - a. Private property can be considered as an alternative form of power. However, it should not be the only alternative for any particular location.
15. Has there been any thought given to drone level lighting vs. pedestrian level lighting? In other words, do you wish for lighting to be visible and impressive from the sky or solely the pedestrian scale?
 - a. Consideration can be given as a part of a comprehensive plan, but pedestrian level at this time is priority and there is sensitivity to light pollution.
16. Is City/State permitting included in scope?
 - a. DDP will take the lead on permitting but all necessary required supporting documentation is to be provided by the successful bidder.
17. Is there an MBE requirement?
 - a. Local participation is highly encouraged, both at the City and State level for the variety of disciplines represented across all scope.
18. Is the sign in sheet going to be circulated?
 - a. Yes. The sign in sheet will be posted on the website with all the other materials.

PROJECTS

WINTER-SEASON LIGHTING



● Light pole ornaments

● Tree wrap lights

— BIZ Area